

**From:** Dan Maclsaac  
**Sent:** Monday, August 15, 2022 1:35 PM  
**To:** Allison MacEwen  
**Subject:** Margins

Allison

We cannot sell furnace oil in 24 degree weather and rely on diesel sales this time of year but cannot justify most deliveries with current margins. Not much more we retailers can add that has not already been discussed with you on more than one occasion on this matter. Majors enjoying a refinery margin and a retailer not playing by the rules are squeezing honest retailers and IRAC has not addressed the issue to my knowledge. Diesel margins should be aligned with furnace oil margins as they are both distillates and in fact, delivery costs and discounts to compete are both higher for diesel deliveries. Why is IRAC so reluctant to apply 'fair and reasonable' to this situation as it applies to retailers.

Dan Maclsaac