

**From:** [REDACTED]  
**To:** [iwmc](#)  
**Cc:** [Karen MacDonald](#)  
**Subject:** Waste Collection Fees Increase - GFL Environmental CEO wage  
**Date:** Wednesday, January 8, 2025 2:43:42 PM

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Hello Cheryl,

I hope things are well. It is my understanding that there is a proposed increase in yearly waste collection fees. Of the cost increases that have been submitted to IRAC, how much of the cost increase is related to the contractor – GFL Environmental’s CEO’s wage? It is my understanding that the CEO of GFL Environmental Inc. was the highest paid Canadian CEO in 2023 at \$68.5M. As a taxpayer and annual waste ratepayer, I’m not interested in subsidizing a CWO wage of this magnitude. I would ask that the impact of GFL's CEO's wage be taken into consideration when factoring in any collection fee increase in a fair, transparent and objective manner.

From what I’m reading in the submission: <https://irac.pe.ca/wp-content/uploads/IWMC-2025-Rate-Application-FINAL-Removed-Appendices.pdf>

In May 2023 IWMC issued detailed Requests for Proposals (RFPs) for residential cart collections for all six regions. The proposals were subject to a **comprehensive evaluation** by IWMC and an external waste management procurement specialist and resulted in the award of all provincial regions to GFL Environmental. Although the preference was to have more than one hauler delivering curbside collection in PEI, IWMC is satisfied that this outcome, based on price, experience and demonstrated ability, will best serve residential ratepayers over the next five years

I’m assuming that when this comprehensive evaluation took place to award the tender to GFL Environmental there was a detailed analysis on the companies total cost structure which would include GFL’s CEO’s wage.

Regards,  
Steven Crozier, CGA, CPA

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